

COLLECTIVE MANAGEMENT ORGANISATION (CMO)
RADIOPRO RIGHTS MANAGEMENT LIMITED

Tariffs

RADIO STATIONS

A. PRIVATE RADIO STATIONS

A1. For radio stations with music use up to 20% of their program: **1%** on every income.

A2. For radio stations with music use between 21% and 40% of their program: **2%** on every income.

A3. For radio stations with music use between 41% and 60% of their program: **3%** on every income.

A5. For radio stations with music use between 61% and 80% of their program with a minimum of €4.000 annually: **4%** on every income.

A5. For radio stations with music use over 80% of their program with a minimum of €4.000 annually: **5%** on every income.

B. PUBLIC AND MUNICIPAL RADIO STATIONS

B1. For all Public and Municipal radio stations: **1,5%** on fee, subscription or subsidy income and **2%** on advertising income.

C. MINIMUM PAYMENT

For the radio stations of nationwide range, regardless if they are municipal, public or private radio stations, a minimum annual fee of **€15.000** applies.

ONLINE USE OF MUSIC

A. NON COMMERCIAL WEBCASTING SERVICES

Lump sum of **€150** per year per channel for a maximum of 2 channels and a maximum of 100 simultaneous streams.

B. COMMERCIAL WEBCASTING SERVICES

Lump sum **€500** per year per channel for a maximum of 2 channels and a revenue per year less than **€25.000** and a maximum of 500 simultaneous streams.

C. BACKGROUND MUSIC ON A WEBSITE

- **1,5%** on every income with a minimum of **€350** per year.

D. PODCASTING

- **3,5%** on every income with a minimum of **€600** per year.

E. STREAMING VIDEO AND MUSIC (NOT ON DEMAND)

- **10%** on every income with a minimum of **€600** per year.

F. STREAMING VIDEO ON DEMAND

- **3,5%** on every income with a minimum of **€600** per year.

G. STREAMING MUSIC ON DEMAND

- **10%** on every income with a minimum of **€700** per year.

H. DOWNLOADING (ALL CARRIERS AND FORMATS)

- **12%** on every income with a minimum of **€840** per year.

I. APPLICATIONS FOR MOBILE PHONES / TABLETS

- **6%** on every income with a minimum of **€350** per year.

J. WEBTV / IPTV

- **2,2%** on every income with a minimum of **€0.12** per monthly subscriber per month.

K. MINIMUM PAYMENT

If the above conditions are not met then the license fee is defined as the higher amount of **12%** on total revenues but not less than **€0,0011** per track stream/performance.

TV STATIONS

A. PRIVATE TV STATIONS

An Annual Fee of **2%** on every income source.

B. PUBLIC AND MUNICIPAL TV STATIONS

An Annual Fee of **1,5%** on fee, subscription or subsidy income and **2%** on advertising income.

C. MINIMUM PAYMENT

- **€15.000** annually for any public, municipal or private TV station broadcasting nationwide.
- **€5.000** annually for any public, municipal or private TV station broadcasting regionally.

PUBLIC PERFORMANCE TARIFFS

A. BUSINESSES FOR WHICH MUSIC IS ABSOLUTELY NECESSARY

(Nightclubs, Music Halls, Discos, Shows, Night Stages, Bars, Pool Bars, Beach Clubs, etc)

An Annual Fee of **10%** of their gross income, with the minimum amount per year according to the following table:

- Up to 100 sqm → **€3.000**
- 101 - 200 sqm → **€4.200**
- 201 - 300 sqm → **€5.000**

- 301 - 400 sqm → **€5.900**
- 401 - 500 sqm → **€6.500**
- 501 - 700 sqm → **€7.100**
- 701 - 900 sqm → **€8.300**
- Over 901 sqm → **€8.900**

B. BUSINESSES FOR WHICH MUSIC IS NECESSARY

(Cafeterias, Restaurants, Cafe Bars, Snack Bars, Bars, Beer Bars, Pubs, Music taverns, Music restaurants, Bar - Restaurants, Bistros, Wine bars, Lounge bars, Beach bars, etc.)

An Annual Fee of **5%** of their gross income, with the minimum amount per year according to the following table:

- Up to 100 sqm → **€1.500**
- 101 - 200 sqm → **€2.100**
- 201 - 300 sqm → **€2.500**
- 301 - 400 sqm → **€3.000**
- 401 - 500 sqm → **€3.300**
- 501 - 700 sqm → **€3.600**
- 701 - 900 sqm → **€4.200**
- Over 901 sqm → **€5.300**

C. BUSINESSES FOR WHICH MUSIC IS USEFUL:

(Hotels, Motels, Rooms to let, Apartment Complexes, Traditional coffee shops, Take away restaurants, Fast food restaurants, Pastry and coffee shops, Internet cafes, Bowling halls, Ice skating halls, Billiards halls, Roller skating halls, Multiplexes, Playgrounds, Camping parks, Luna parks, Water parks, Skiing resorts, Cart tracks, Jockey clubs, Camps, Gyms, Dance Studios, Malls, Super markets, Department stores, Clothing Stores, Footwear stores, Furniture and

Decoration Stores, Cosmetics, Drug Stores, Electronics retail, Spas, Beauty salons, Doctors' offices, Clinics, Hospitals, Museums, Galleries, etc).

Annual Flat Fee according to the following table:

- Up to 50 sqm → €200
- 51 - 100 sqm → €300
- 101 - 200 sqm → €400
- 201 - 300 sqm → €500
- 301 - 400 sqm → €620
- 401 - 500 sqm → €800
- 501 - 700 sqm → €940
- 701 - 900 sqm → €1000
- Over 901 sqm → €1400
- For every additional 400 sqm add €200 to the annual fee.

D. CASINOS AND GAMING HALLS

Annual Flat Fee according to the following table:

- up to 250 sqm → **€500**
- 251 to 500 sqm → **€1.000**
- 501 - 1000 sqm → **€2.000**
- Over 1001 sqm → **€3.000**

E. SPORTS ACTIVITIES AND EVENTS

Annual Fee of **5%** of their gross income with a minimum amount of **€3.000** per year.

F. SPORTING SITES - STADIUMS - CONFERENCE CENTERS - CULTURAL MULTIPLEXES - SPIRITUALS CENTERS - CULTURAL CENTERS – THEATERS – CINEMAS – PUBLIC VIEWING AREAS

F1. Annual Flat Fee of **€0,01** per ticket with the minimum amount of **€3.000** per year. In case of unspecified number of tickets the minimum amount of the annual fee applies.

F2. Theaters, Cinemas, Public Viewing Areas: Annual Flat Fee of **€0.5** per seat.

G. AIRPORTS

Annual Flat fee of **€3.000** per airport.

H. ORGANIZED BEACHES

Annual Fee of **1%** of their gross income, with a minimum Annual Flat Fee according to the following table:

- up to 500 sqm → **€200**

- Over 501 sqm → **€400**

I. PUBLIC TRANSPORT

I1. Domestic Flights: Annual Fee of **€0,06** per ticket.

I2. International Flights: Annual Fee of **€0,30** per ticket.

I3. Coaches, Trains, Coastal line ships: Annual Fee of **€0,01** per ticket.

I4. Cruise Ships (per person per overnight stay): Annual Fee of **€0,50** per ticket.

I5. Tourist coaches: Annual Fee of **€0,02** per ticket.

I6. Metro, Electric Railway, Tram, Buses, Trolley Buses, Cable Cars: Annual Fee of **€0,01** per entry.

I7. Tourist boats: Annual Flat Fee of **€500** per boat.

I8. Ports, Coach Stations, Railway Stations, and urban mass transport stations: Annual Flat Fee of **€500** per station.

J. CALL CENTERS

Annual Flat Fee according to the following table:

- Up to 5 lines → **€150**
- 6 - 20 lines → **€200**
- 21 - 50 lines → **€250**
- Over 51 lines → **€300**

K. EVENTS AND VENUES

K1. Open-air festivals, dj/mc sets, festivals, charity events, exhibitions etc: **5%** of their gross income, with the minimum amount per year according to the following table:

- Open-air festivals, Festivals, Concerts: **€500** /event day
- Dance festivals, DJ/MC sets: **€1.000** / event day
- Charity events: **€100** /event day
- Exhibition venues-Expos: **€1.500** /exhibition

K2. Outdoor or indoor events organised by private companies (private parties, sailing parties, fashion shows, dj parties, openings, various festivities etc): **€100** / event.

K3. Political parties, municipalities and other public and state organizations events: **€300** /event.

K4. Carnival events: **€2.000** /hour of parade with a minimum fee of **€2.000** per event.

K5. Other events (seasonal events, circus, opening and closing ceremony events etc.): **€1.500** /event.

L. WORK SITES AND WAITING AREAS FOR CUSTOMERS AND VISITORS

L1. Banks: Annual Flat Fee of **€1.000** per retail financial center.

L2. Public Utilities (Post Office, Payment Points etc.): Annual Flat Fee of **€500** per retail center.

L3. Parking Lots and Structures: Annual Flat Fee of **€1.000**.

L4. Sporting Bet Halls: Annual Flat Fee of **€500** per hall.

L5. Museums and Galleries: Annual Flat Fee of **€200** per room of the exhibition.

L6. Waiting Rooms, Lounges, Receptions: Annual Flat Fee of **€100** per room.

L7. Business Offices: Annual Flat Fee of **€100** per 400sqm.

L8. Public spaces that operate as bars, cafes, restaurants, snack bars, food courts etc are subject to separate charges based on this tariff table.

M. HOTEL ROOMS

M1. Five (5) Star Hotels: Annual Flat Fee of **€0,10** per room per day.

M2. Four (4) Star Hotels: Annual Flat Fee of **€0,08** per room per day.

M3. Three (3) Star Hotels: Annual Flat Fee of **€0,07** per room per day.

M4. Two (2) Star Hotels: Annual Flat Fee of **€0,05** per room per day.

M5. One (1) Star Hotels: Annual Flat Fee of **€0,03** per room per day.

M6. Guest Houses, B&B, Farmhouses, Inns and Guest Accommodation: Annual Flat Fee of **€0,03** per room per day.

M7. Public spaces that operate as bars, cafes, restaurants, snack bars, food courts etc are subject to separate charges based on this tariff table.

MECHANICAL USE

A. Mechanical use of a Work on an audio-visual carrier which is not a CD / DVD: **8,712%** pro rata temporis based on the copies created.

B. Mechanical use of a Work on a physical carrier such as a CD or vinyl and on a DVD (also when in a marketing or promotional campaign): **8,712%** pro rata temporis based on the copies created.

C. The minimum sale price of all carriers is €2 per unit. Royalties are calculated based on the following mathematical formula: Royalties = (8,712%) X (Wholesale Price of Unit) X (Number of Copies Created) X (Percentage of RadioPro Ltd Repertoire in the Unit).

Clarifications for all tariffs:

- In case the fee is not paid during the year that it concerns, the fee is charged with operating, legal expenses and costs.
- Businesses with more than one branch are obliged to pay the aforementioned fees for each branch separately.
- Proportionate tax is not included in the aforementioned fees.
- Public spaces that operate as bars, cafes, restaurants, snack bars, food courts etc are subject to categories A and B of this tariff table. In case of public events held in those public spaces an extra additional fee is applied as specified above.
- Royalties are distributed according to the following scheme: 50% goes to the authors/creators of the Work and 50% to the performers and producers (related rights). From the 50% part of the related rights, 34% goes to the music producer / publisher (17% of the total fee), 33% to the singers (16,5% of the total fee) and 33% (16,5% of the total fee) to the performing musicians.
- The above tariffs went into effect on 4 February 2021.